



## Coburn R. Beck

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Coby has significant international experience in the area of mergers and acquisitions, joint ventures, private equity and corporate restructurings. Having lived and worked in China, Coby continues to advise clients with respect to China-based M&A and private equity transactions. Coby also regularly provides clients with advice regarding general corporate and commercial contracting issues.

### Education

College of William and Mary School of Law (J.D., 1998)  
Order of the Coif  
College of William and Mary (B.A., 1993)

### Bar and Court Admissions

Virginia

### Recent Representative China-Based Experience (2007-2009)

- Represented a NYSE-listed security services company in connection with its purchase of a majority stake in a China-based security services firm
- Represented a private equity fund in a PIPEs transaction in which it purchased US\$15 million of common stock and warrants from a PRC-based, NASDAQ-traded, organic fertilizer company
- Represented private equity firm in its purchase of convertible debt and equity issued by an offshore holding company of a Chinese enterprise
- Represented China-based portfolio company in offshore bridge financing
- Represented U.S. chemical manufacturing company in its offshore affiliate's purchase of a controlling stake in two Sino-foreign equity joint ventures located in Shanghai and Ningbo, China
- Advised a U.S. logistics company in connection with the formation of a Sino-foreign equity joint venture with a Chinese transportation company
- Assisted U.S.-based companies with their restructurings of WFOEs and Hong Kong companies
- Represented U.S. chemical company in connection with the formation of a Sino-foreign equity joint venture in Shandong Province
- Provided training to client's China-based employees in Shanghai and Nanjing, China and Singapore in connection with client's code of conduct and various other policies, including anti-corruption and anti-bribery policies
- Represented U.S.-based conglomerate in its purchase of a China-based manufacturing business in Guangdong Province



- Assisted clients with establishment of WFOEs, joint ventures and branch offices

#### **Other Relevant International M&A Experience**

- Represented a NYSE-listed product packaging company in its purchase of a 51% equity stake in, with an option to purchase the remaining 49% of, an Indian manufacturing company
- Represented NYSE-listed U.S. specialty chemical company in connection with its \$763 million purchase of a division of a Dutch chemical company with operations in more than a dozen countries
- Represented a NYSE-listed auto parts manufacturer in several global divestitures of its non-core businesses
- Represented a U.S.-based medical device manufacturer in its purchase of an Italian medical device manufacturer

#### **Other Relevant International Experience**

- Regularly represent a NYSE-listed specialty chemical company in connection with its establishment, dissolution and restructurings of its worldwide subsidiaries, branches and liaison offices. This work has included the jurisdictions of Australia, Belgium, Brazil, British Virgin Islands, Canada, China, Cyprus, France, Germany, Hong Kong, Hungary, India, Italy, Japan, Jersey, Mauritius, Russia, Singapore, South Africa, South Korea, Spain, The Netherlands, Turks & Caicos, U.S. Virgin Islands and Venezuela.
- Regularly coordinate local counsel for clients for purposes of M&A activity and general corporate governance and maintenance

#### **Presentations and Speaking Engagements**

“Practical Consideration for M&A in China” - 5<sup>th</sup> Annual Legal, Tax and Financial Strategies for Doing Business in China, New York, December 2007

“Corporate, Immigration and Tax Concerns for Chinese Businesses Doing Business in the United States” - Hampton Roads Economic Development Alliance, Beijing, China, May 2007

#### **Other Distinctions**

Selected as a Virginia “Rising Star” in Mergers & Acquisitions by *Law & Politics’ Virginia Super Lawyers Magazine*, 2007-2009

#### **Professional Experience**

Partner, Troutman Sanders LLP, 2006-present

Partner, Hunton & Williams LLP, 2006

Associate, Hunton & Williams LLP, 1998-2006

#### **Community Service**

Member, Board of Directors, Greater Richmond SCAN (Stop Child Abuse Now), Inc. 2009 – Present

Member, Board of Directors, William & Mary Law School Alumni Association 2009 – Present